



SCHOOL OF BUSINESS

**MGIMO**



ASSOCIATION  
**AMBA**  
ACCREDITED



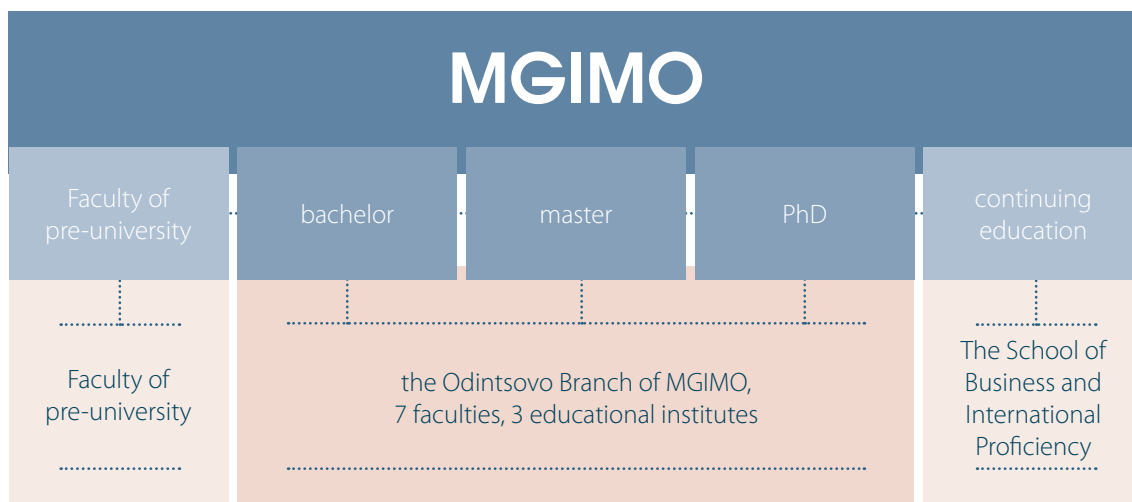
# MGIMO

**MBA & Executive MBA**



# MGIMO

MGIMO rightfully ranks among Russia's leading institutes of higher education in such fields as international policy, law and economy. The University today is a modern educational complex, offering educational services in all three levels of higher professional education (Bachelor — Master — PhD), as well as pre-university and postgraduate programmes. In the last several years, there has been significant updating of MGIMO's basic education programme as the University transitions to 3<sup>rd</sup> generation standards. MGIMO has an extensive network of partner universities — agreements of scientific cooperation as well as student and academic exchanges have been signed with approximately 200 foreign universities. The MGIMO faculty consists of over 1300 people almost 90% of whom are full-time lecturers, associate professors and professors. More than half of the teaching staff have PhDs or full doctorate degrees. The total number of students is about 9500, and over 20% of those are foreign students from over 50 countries of the world. The University includes 7 Schools, 3 educational institutes, the pre-university education School, as well as the School of Business and International Proficiency.



> 9500  
students

Every month about **320 people** study in the programmes offered by the School of Business and International Proficiency.

# The School of Business and International Proficiency

Due to rapid technology development, certain specializations get obsolete within years, if not months. Some knowledge can be updated and refreshed at seminars or courses; some knowledge is more fundamental and requires deeper learning. Business education today is a form of classical education and involves a great amount of practice.

The time has passed when graduates are able to continue the work of their chosen specialization. Instead, a greater number of students have to work in a very new sphere. Any change in the professional sphere even within one discipline demands new knowledge and skills, which means further education.



In the late 1980s MGIMO became one of the first universities in Russia to found its own school of business. March 1, 2013 heralded the establishment of the School of Business and International Proficiency (based on the Institute of Further Professional Education). The rationale for founding the School of Business and International Proficiency was to enhance efficiency, as well as the availability and accessibility of business education, to completely update programmes relating to further professional education, to develop cooperation with Russian and foreign business communities; and to create a system of advanced training for the faculty of the University by utilizing the best practices and education technologies, including distance learning.

Today, the School of Business and International Proficiency offers MBA and Executive MBA programmes; programmes for vocational retraining and advanced training for the faculty and administration of the University; individual and corporate learning programmes; and business seminars and workshops.

Annually about 2500 Russian and foreign specialists choose MGIMO to take a course in further professional education programmes. They are the top managers and leading specialists of such companies as PJSC Federal Grid Company of Unified Energy System, JSC “Surgutneft”,

## ■ The School of Business and International Proficiency offers:

Executive MBA	
MBA	
Vocational retraining and advanced training Programmes	
Seminars and trainings	
Learning of foreign languages and improvement of proficiency in foreign languages	
Training courses at business schools in other countries	
Distance education	

JSC “RZHD”, “Gasprom”, “Lukoil”, PJSC “Sberbank Rossii”, PJSC VTB Bank, UMMC Holding, PJSC “SIBUR Holding”, PJSC “Rosneft”, PJSC “RusGidro”, ABB Group, SOCAR, EFES Rus, and many others.

The School of Business and International Proficiency seeks to harness University best practices in its educational programmes. The learning process is based on integrating the experience MGIMO has gained in teaching the classical disciplines through the lens of international trends in business education. The educational programmes aim to give students knowledge and skills in the areas of taking management decisions, enhancing their understanding of modern business processes, by employing the best world practices, and helping students use the acquired knowledge and skills in their profession. The students of the School of Business have a unique language training opportunity, as MGIMO has the largest school of foreign languages in the country.

Studying at the MGIMO School of Business and International Proficiency gives students an opportunity to get up-to-date knowledge and skills, individual approach, prestigious diplomas, certificates at international levels, as well as new, interesting and important contacts with which to exchange experience and establish strong partnerships.



One of the strategic areas of the School of Business and International Proficiency is international cooperation. Years of successful work have helped establish a mutually beneficial partnership with foreign universities and business schools. Joint programmes with educational centres cover a wide spectrum of cooperation areas, including inviting foreign professors and integrating international educational hi-technology in the School's programmes.

The School of Business and International Proficiency partners with Oxford University (Great Britain), Cambridge University (CJBS, Great Britain), the Henley Business School (the University of Reading, Great Britain), the International University of Monaco, the Shanghai Jiao Tong University (China), the School of Business GISMA (Germany), the National School of Administration (ENA, France), CIEE (Council on International Educational Exchange, USA), the Geneva School of Diplomacy and International Relations (Switzerland), and the University of Dundee (Great Britain).

In acquiring these professional skills the students interest with other cultures through international students and lecturers, and the relevant training materials as well as the School's international cooperation arrangements. This is why the School of Business and International Proficiency continues to develop exchange programmes, internships, international qualification exams, and courses in partnership with leading foreign business schools.

Every year the MBA students and MGIMO lecturers participate in educational visiting modules and internships organized together with our foreign partners — the universities and business schools in London, Oxford, Shanghai, Monaco, Berlin and the other cities.

The MGIMO School of Business and International Proficiency monitors the latest trends in business and education, updates and revises its curricula and education services, and always keeps up with the times.

**MGIMO alumni hold top positions  
in the largest companies and  
governmental institutions.**

**The lecturers and experts have considerable experience, which gives students a fresh impetus to put into practice the knowledge and skills gained during their studies.**



The importance for practitioners to participate in the educational process caused MGIMO, and the School of Business and International Proficiency in particular, to establish some specialized corporate departments such as: the International Transport Operations Department (the sub-department of the Ural Mining and Metallurgical Company), the Economic and Antimonopoly Regulation Department (the sub-department of the FAS of the Russian Federation), the Business and Corporate Management Department (the sub-department of Business Russia), the Ministry of Agriculture of the Russian Federation Department “International Agricultural Markets and Foreign Economic Activities in the Agricultural Complex”.

The prospects for developing the School of Business and International Proficiency are also connected with opening the Odintsovo Branch of MGIMO. The School of Business and International Proficiency constantly uses the potential of its faculty within further professional development programmes, realizes further professional development programmes for public and civil servants of Moscow Region. In addition, the School of Business and International Proficiency collaborates with the Government of Moscow Region in conducting seminars and visiting programmes for ministries and departments of Moscow Region.

The MGIMO MBA is a wonderful opportunity to improve knowledge, strategic thinking, acquire tools for business modelling, and innovative methods of doing business, unique Russian and world case studies of professional and personal development. The MGIMO MBA and EMBA employs high-profile lecturers and experts.

# INTERNATIONAL ACCREDITATION

The MGIMO School of Business and International Proficiency is an AMBA (Association of MBAs) accredited business school. In its judgment, the AMBA committee noted the quality of the faculty and business experts as well as the School's customer-oriented approach.

The AMBA accreditation provides schools and their graduates with access to an elite international network and opportunities for collaboration. Graduates of the AMBA accredited MBA programmes become members of the AMBA International Alumni Association, which provides them with access to the international business community of MBA graduates.

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# MBA

Today's highly competitive world dictates its new rules. Thus, only constant professional and personal development can help a CEO of a company to retain and expand its existing market position. It used to be that, many managers learnt by their own mistakes. These days, managers enroll in MBA programmes to receive the necessary knowledge, strategic thinking ability, tools for business modeling, innovative methods of doing business, and unique Russian and international business experience.

**MGIMO is a recognized leader  
of Russian higher education and  
a unique university  
of international profile**

The MBA is a classic stepping-stone providing a transition from a narrow managerial specialization to a broad profile management.

The purpose of the MBA Programme is to build a community of highly professional business leaders, talented managers who are able to work both at the national level and in global economy, make powerful decisions and act unconventionally.

Our students are top and mid-level managers, and business owners. They are people who have had significant achievements in their careers, are very ambitious and have leadership potential.

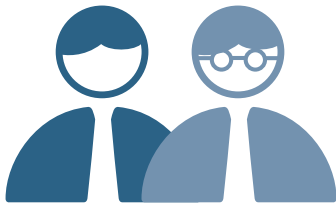




## ■ The MBA programme at MGIMO is presented through 8 specializations:

- Executive MBA
- Global Agricultural Markets and Foreign Economic Activity of Agricultural Companies
- Oil and Gas Business
- Management in Fashion Industry
- Entrepreneurship and Business Management
- Financial Director
- Digital Economy
- Economics and Management in International Business

## ■ Admission requirements



- 1** Higher education degree
- 2** At least 25 years of age
- 3** At least 3 years of managerial experience
- 4** Applicants must have leadership potential and a strong motivation to learn



## ■ Certificates of Education

Students who successfully complete the MBA Programme receive a Master of Business Administration degree and the authorized certificate of the Association of MBA's (AMBA) confirming the accreditation of the MBA programme.

## ■ Programme format

Modular — 20 months.

6 two-week full-time intensive modules (from 10:30 a.m. to 8:30 p.m.)



Weekend — 20 months.

Once per month (Friday through Sunday) 9 a.m. to 7 p.m.



## ■ Selection process for the MBA programme

### I Stage

- Registration
- Motivational letter
- Essay on a given topic

### II Stage

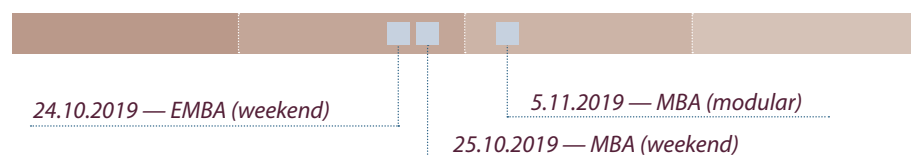
- Solving of a business-case
- Testing of English language skills

### III Stage

- Interview with the supervisor of the programme
- Enrollment decision

## ■ Dates of the selection and the start of the Programme

The groups' formation terminates 2 weeks before the start of training



## ■ Programme Structure

### CORE DISCIPLINES

- Economics for Managers
  - Microeconomics
  - Macroeconomics
- Management
  - Theory and Practice in Organization Management
  - Strategic Management
  - Strategic Innovation Management: Theory and Practice of Foresight  
Crisis Management
  - Operations Management
  - Anticrisis Management
- Financial Environment
- Legal Environment of Business
- Financial Management, Risk Analysis
- Marketing
- Project Management
- Business Planning
- Leadership and Personal Efficiency Growth
- Human Resources
- Business Communications
- Business Ethics

### SPECIALIZATION DISCIPLINES

### ELECTIVE DISCIPLINES

- Information Technology and Business Transformation
- Political Environment of Global Business
- Business Protocol and International Communications
- Emotional Intelligence
- Theory and Practice of Business-State Interaction (GR)
- International Transport Operations and Logistics
- Start-up Management
- Critical Thinking and Decision Taking

### BUSINESS ENGLISH (OPTIONAL)

### VISITING OVERSEAS MODULE (OPTIONAL)

# Executive MBA



The world today does not stand still. It is impossible to build a business without continuously developing and gaining new knowledge and skills. The only way to exist in today's harsh competition is to offer high quality service to customers. Often completing this task requires reassessing existing corporate methods, and introducing new workforce potential and management systems. While it used to be that many managers had to learn from their own mistakes, today's business education can solve this problem and give the knowledge and skills required to make corporate management most effective. The Executive MBA programme will prepare students to respond quickly and effectively to work in crisis situations. They will gain skills and abilities in corporate management to promote their business in the age of globalization and the turbulence of global economy.

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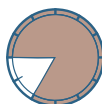
## Specialization Disciplines

- Individual coaching
- IT Management
- Startup Management
- Digital-Marketing and Digital Technology (Internet Marketing)
- Negotiations and Conflict Resolution
- Investment Management
- Taxation
- Wealth Management
- Human Resource Management
- Business Development Strategy
- Effective Cross-Cultural Communication
- Industrial Engineering.
- External Module at Ural Mining and Metallurgical Company
- External Module at GISMA Business School (Berlin)
- Foreign Professors Module



### Scientific Advisor

Anna Shashkova,  
Professor, PhD in Politics, Ph.D. in Law,  
Department of Constitutional Law  
MGIMO, Honorary Consul of Saint  
Vincent and the Grenadines  
in Moscow.



Programme format  
weekend

*Apart from systemizing and gaining knowledge and skills, we teach our students to clearly understand ways to quickly rise in their career, and develop their ability to effectively respond to changes in crisis situations and find adequate solutions.*

# MBA

## INTERNATIONAL OIL & GAS BUSINESS



Fuel and Energy is the driving force of Russia's economy. It is largely represented by the Oil and Gas Industry. Over the years the Oil and Gas business has become increasingly globalized, which creates demand for the industry to have highly professional top and middle managers with a knowledge of the foundations of economic and managerial disciplines. This training will provide students with knowledge of the specifics of oil and gas business, and allow them to apply the acquired knowledge when forming effective development strategies for the company.

### Specialization Disciplines

- Overview of Regional Gas Markets
- Economics of the Oil and Gas Industry
- Economic Evaluation of the Effectiveness of Investment Projects
- Legal Regulation of Mineral Resources Use
- International Legal Regulations for the Exploration and Development of Oil and Gas Fields
- Logistics of Oil, Oil Products and Gas
- Price Formation in the World Oil and Gas Markets
- Modern Problems of Oil Refining
- Mergers and Acquisitions in the Fuel and Energy Sector
- Current Situation Analysis in the Energy Market
- Innovations in the Fuel and Energy Sector

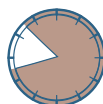
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### Scientific Advisor

Maria Belova, Ph.D. in Economics, Head of research at VYGON Consulting; Member of the Expert Sub-Group of the Russian-US Presidential Commission; Member of the Expert Group for harmonization of scenarios to draw up the roadmap for Russia-EU cooperation in the energy sphere up to 2050.

*The flourishing of the Russian economy largely depends on the competencies of oil and gas managers. Over the years business has become increasingly globalized and we prepare our students to respond to these challenges.*



Programme format  
modular

# MBA

## FINANCIAL DIRECTOR



In the modern world the basis for making a decision is finance. Consequently, financial management is the most important functioning sphere of management connected with the task-oriented establishment of financial flows, acquiring effective capital, managing cash funds, and arranging the investments required to achieve the strategic goals of organizational development. Training will allow learners to deepen and expand their professional knowledge and skills in the field of corporate finance and financial management, as well as master the key aspects of a financial director's abilities and competencies.

### Specialization Disciplines

- Organizing the Financial Services of a Firm.  
The Role, Tasks and Competences of a Financial Director
- Financial Accounting and Reporting (RAS and IFRS)
- The Market of Securities and Derivative Financial Instruments
- Company's Interactions with Banks: Services and Operations of Banks for Enterprises
- Audit
- Short-term Business Funding
- Financial Policy and the Company's Strategy
- Capital Management. Attracting Long-term Financing. Organization of IPO
- Management of Investment Programs and Project Portfolios
- Tax Planning
- Mergers and Acquisitions
- Principles and Mechanisms of Public-private Partnership
- Interactions with Investors

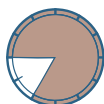
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### Scientific Advisor

Vasily Tkachyov, Ph.D. in Economics, MGIMO Associate Professor, member of a Group of experts within the Association of Russian Regional Banks on Monetary Policy, Invited Professor from the Henley School of Business (Great Britain).

*Finance is an art to win based on the data and correct calculations. Today a financial director is a leader and business integrator. We will unlock your potential, teach you to manage finances and show you the way to success!*



Programme format  
weekend

# MBA

## ECONOMICS AND MANAGEMENT IN INTERNATIONAL BUSINESS



Nowadays it is imperative that we understand the features of economics and management in the context of globalization in order to be effective at the international markets. Over the course of studying students will learn how to apply the acquired theoretical knowledge in real world market situations, which later on will allow them to make good management decisions when their companies enter the world market of goods and services.

### Specialization Disciplines

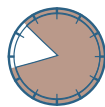
- Foreign Economic Activities
- Logistics
- Insurance of Business Activity
- Operations Management
- Digital Marketing and Digital Technologies
- Company Value Management
- Agile 2.0.: Technology to Accelerate Project Implementation
- Evaluation of the Strategic Potential of the Company
- Investment Management
- Current State of the Tax System of the Russian Federation
- International Entrepreneurship and the Formation of a Business Idea
- Doing International Business (master classes)
- Global Trade Regulation
- World Currency System. International Monetary and Financial Markets

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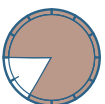


### Scientific Advisor

Lenar Yunusov,  
Doctor of Science (Economics),  
MGIMO Professor of Management,  
Marketing and Foreign Economic  
Activity Department; expert of FSBI  
National Accreditation Agency.



Programme format  
modular



Programme format  
weekend

*This programme is outstanding as it helps enhance situational leadership skills, and it completely changes managers' understanding and vision of the need to resort to the austere resources of the company in international markets.*

# MBA

## MANAGEMENT IN THE FASHION INDUSTRY

(Joint Programme with the British  
Higher School of Art and Design)



Understanding the trends of the latest fashion and understanding business development strategy is important and necessary to effectively manage a company operating in the field of the design and fashion industry. Training focuses on mastering technology, and the techniques and mechanisms that facilitate effective design and management of the business processes and the organizations in the fashion industry.

### Specialization Disciplines

- World Economy and Fashion Industry — history of the suit and history of the industry
- Trend watching and its role in business modeling
- Marketing in the fashion industry
- Brand management in the fashion industry
- PR and SMM in the fashion industry
- Materials Science
- Window dressing and merchandising
- Planning a trading space
- Buying and category management
- Digital-marketing and digital technology in the fashion industry
- Entrepreneurship in the fashion industry — leaning startup and its rationalization

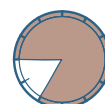
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### Scientific Advisor

**Daria Yadernaya**, CEO of the international consulting company in the fashion industry Y Consulting, and member of the Presidium of the Russian Chamber of Fashion. Since 2010, she has been managing the development of the Anton Heunis brand in Russia and the CIS. From 2013 to 2016, she was involved in the regional development of the Thierry Lasry brand. In 2014 and 2015, she organized the Mercedes Benz Fashion Week Russia business program.

*An MBA transforms one's life and helps a manager reach a new level.  
An MBA in Fashion is first and foremost a creative business.*



Programme format  
weekend



# MBA

## DIGITAL ECONOMY

(Joint Programme  
with Moscow Institute  
of Physics and Technology)



Quick access to the Internet for every Russian citizen, including residents of distant communities, introduces trajectories for development instead of higher education diplomas and employment record books. In addition, 'smart cities' and even computerized systems for government decision making constitute the main goals of the Digital Economy Development Plan in Russia. This educational programme aims at forming and developing the ability to understand the peculiarities and opportunities of information and communication technology, which form the basis of digital economy.

### Specialization Disciplines

- Globalization and the Digital Economy
- System Engineering (consequences for engineering disciplines)
- Situation Management (consequences for management disciplines)
- Opportunities Offered by Digital Technologies
- Artificial Intelligence
- Digital Modeling
- Digital Platforms
- Smart Industry
- Smart City
- Globalization of Communications
- Transformation of Global Communications
- Digital Security
- Visiting Intensive Educational Module in the Silicone Valley and the Massachusetts Institute of Technology (optional)

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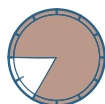


#### Научные руководители

**Evgenyi Evseev**, Candidate of Physical and Mathematical Sciences, Associate Professor, Head of the Information Technologies and Management Department, MIPT.



**Aleksandr Savchenko**, PhD in Geography, Professor in the Information Technologies and Management Department, MIPT.



Programme format  
weekend

*The "Digital Economy" MBA programme provides a unique opportunity to choose a profession of the future. The programme is designed primarily for specialists ready to adapt to the changing environment and work under new digital realities. Its distinct feature is a combination of classical MBA education and a Phystech unique system. What makes the programme outstanding is visiting successful digital companies in Russia, as well as master-classes and practice classes conducted by Russian and foreign specialists in the digital industry.*

# MBA

## WORLD AGRICULTURAL MARKETS AND FOREIGN ECONOMIC ACTIVITIES IN AGRICULTURE



Today, a Russian agricultural company competing with foreign agricultural organizations is able to realize its potential with wise business management, production and trade that will increase its efficiency.

There is a need for qualified and competent world-class leaders and specialists. The programme enables students to master up-to-date information, methods and cutting-edge technology associated with international agricultural businesses. Students will gain international experience in agricultural matters and their associated laws, which will enable them to excel in their chosen fields.

### Specialization Disciplines

- Key Industries of Agricultural Production and Produce Recycling
- World Agricultural Markets
- World Agricultural Policy and Its Subjects in Different Countries
- State Policy and Regulation of the Agricultural Sector in Russia
- Experience of Successful Russian Companies in Exporting Their Produce
- Infrastructure Support of the Food Market and Distribution Channels in Different Countries
- Peculiarities of Multilateral Regulation in Agriculture in the Agricultural Complex
- Foreign Economic Activities in Agricultural Complexes
- Transport Support of Foreign Trade Operations. International Transportation Regulations
- Peculiarities of Export/Import of Stock Products
- Management of Financial and Operational Risks. Crop Insurance, Storage and Transportation, Hedging Price Risks
- Visiting Modules at Companies in Stavropol and Krasnodar Krai.

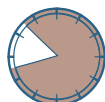
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### Scientific Advisor

**Natalia Cherner**, PhD in Economics, Associate Professor, Deputy Head of the sub-department of the Ministry of Agriculture "International Agricultural Markets and Foreign Economic Activities in Agricultural Complexes".

*A hundred years ago even the great Russian writer L.N.Tolstoi could do the farming. Now it is very complicated and multifaceted encompassing all the elements of a contemporary business, for example, it has diverse production, all types of logistics, a variety of sophisticated financial instruments and their derivatives, and product sales across the globe in an environment of harsh completion among countries. It should be noted also that agriculture is a business carried out in the open air and is exposed to a lot of risks*



Programme format  
modular

# MBA

## ENTREPRENEURSHIP AND BUSINESS MANAGEMENT



The programme enables students to gain unique knowledge and skills in entrepreneurship and corporate management needed to work in Russia and abroad.

The knowledge given by the best business people and experts will change your mindset, and teach you how to respond to changes, which you may encounter. It will enable you to promote your business under tough foreign policy conditions, the digital transformation and the internationalization of the world economy.

### Specialization Disciplines

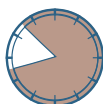
- Experience in Implementing Business Projects in Russia and other countries
- The National Economy of EAEC countries
- Implementation of Public Economic and Industry Strategies, Cluster Policies, Support for Entrepreneurs: World and Russian Experience
- History of Entrepreneurship in Russia
- Foreign Economic Activity, International Cooperation and Establishment of Joint Ventures
- Corporate Management and Leadership in Business
- Company Strategies
- Project Management in Manufacturing
- Development of New Markets, Markets of the Future
- Current Investment Models
- Digital Transformation of Business
- Transport and Logistics — Modern Business Models
- Regulation of Markets of Infrastructure and инфраструктурных and Natural Monopolies: World and Russian Experience
- Intellectual Property
- Certification, Licensing and Technical Regulation
- Tax, Tax Optimization, Dos and Don'ts
- Protection of Entrepreneurs' Rights

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### Scientific Advisor

**Boris Titov**,  
Presidential Commissioner for  
Entrepreneurs' Rights, co-chair  
of Business Russia, Head of the  
Supervisory Board at the Institute for  
the Economy of Growth, Stolypin  
P.A., Head of the Entrepreneurship  
and Corporate Management  
Department at MGIMO.



Programme format  
modular

*Our programme is aimed at providing as much help and assistance as possible to students in realizing their leadership potential, accumulating up-to-date experience and relevant knowledge from successful Russian business people, as well as establishing a broad network of contacts in order to build personal development strategies.*

# VOCATIONAL RETRAINING PROGRAMME



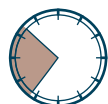
## INTERNATIONAL RELATIONS

The “International Relations” programme helps students understand the logic of the international processes: why states take certain decisions, for example, in favour of escalation rather than cooperation; why the status of a great power matters; the logic behind integration processes; how Russia sees the world order and shapes its foreign policy in different regional tracks; the role of non-state actors in world politics (TNC, NGO, Mass Media); the reasons behind international and intrastate conflicts and ways of resolving them; key security threats (a likely nuclear exchange, threats to international information security, international terrorism). Separate units are devoted to international law, international lobbying and GR, the international protocol and business communications. Understanding the mechanisms behind the international political and economic processes is crucial in all spheres of professional activity, from business and management to education and sport. Communication within the group will contribute to understanding the views of people of different professions and experiences. Classes are conducted by lecturers from MGIMO, the Diplomatic Academy, the Alexander Gorchakov Public Diplomacy Fund and business organizations.

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### Main Disciplines

- Fundamentals of the Professional Language
- Modern International Relations and World Politics
- Current Foreign Policy of Russia
- International Organizations and Global Governance
- European Integration
- International Security
- International Law
- Legal Environment of International Business
- Regional Aspects of International Relations
- International Transport Corridors
- Strategic Intelligence
- Energy Factors in International Relations
- Theory and Practice of International Conflict Settlement
- Public Diplomacy
- Media and World Politics
- Islamic Factor in World Politics
- Conflict Management and Negotiation Process
- GR and International Business



Programme format  
evening courses



Duration the Programme  
9 months

# VOCATIONAL RETRAINING PROGRAMME



## THEORY AND PRACTICE OF SIMULTANEOUS INTERPRETATION FOR INTERNATIONAL ORGANIZATIONS

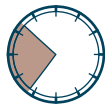
The Programme is designed to train specialists in simultaneous interpretation for international organizations, mastering and expanding the skills of simultaneous interpretation through learning contemporary aspects of global political and economic processes. The programme is practice-oriented and the course load is very intensive. It covers a wide range of topical issues: international conflicts and peaceful settlement, climate change, human rights, sustainable development, issues of world economy and international law, which helps effectively prepare students for work as simultaneous interpreters at an international level.

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### Main Disciplines

- Simultaneous Interpretation. Practical Course
- Sound Engineering. Practical Course
- Interpretation in Economics. Practical Course
- The Russian Language for Interpreters. Practical Course

Classes are delivered by experienced lecturers and simultaneous interpreters from MGIMO, Moscow Exchange, Pushkin State Russian Language Institute, Ministry for Foreign Affairs of Russia, Russian Institute of Theatre Arts.



Programme format  
evening courses  
**4 times a week**



Duration the Programme  
**9 months**



# ADVANCED TRAINING

## INTERNATIONAL RELATIONS

- International Security Issues
- International Business Protocol and Etiquette

## MANAGEMENT

- Corporate Management
- Strategic Management

## ADVERTISING AND MARKETING

- Public Speaking and the Art of Speech Making
- Public Relations: Latest Communication Technology
- Management of International Communications in Sport

## PERSONNEL MANAGEMENT

- Personnel Management for HR-directors

## ECONOMY AND LAW

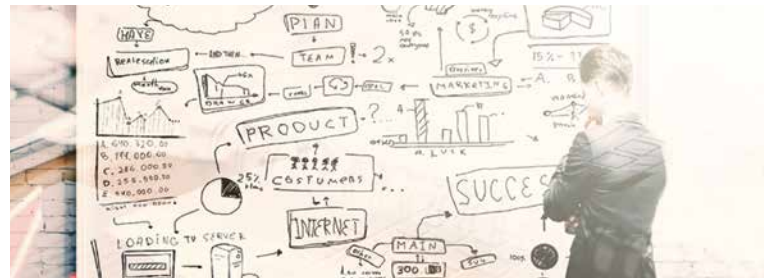
- Business Digital Transformation
- Regulation and Sports Law
- Strategic Financial Management

## GOVERNMENT RELATIONS

- GR and Lobbying in Business and NPO.

## Distance Learning (in cooperation with Coursera)

- Legal Forms of Doing Business in Russia
- Microeconomy
- Macroeconomy
- Marketing
- Tax and Taxation
- Public-private Partnership in Infrastructure Development of Russia
- Digital Technologies in International Finances



# ALUMNI FEEDBACK



Yurii Shamara,  
an MBA graduate of 2012

For me, the MBA programme was a huge step towards personal development, which gave me a systemic vision of business, and a certain understanding of how to make the best use of it. It changed my mindset, and enabled me to raise my social status and improve my self-esteem. It is a great opportunity to critically consider and assess your management experience, your progress in business to aspire to do better, to work more effectively and to achieve more.

I studied international oil and gas business, and I must say the scope of the material covered was impressive: from business statistics, finance and lending to legal foundations of business, and ecological and economic aspects and technologies of team building. Another thing that impressed me was the experience and professionalism of the faculty. I am grateful to the people I met while studying during the years spent in the MGIMO MBA programme.



Sergei Eluferiev,  
lawyer, an MBA graduate of 2015

The programme helped me come back to my Alma Mater, International Law School, which I graduated from in 1999. I studied thoroughly different MBA options and chose MGIMO, and was happy about that. I can tell you for sure that MGIMO can still boast that it has a high level of professional competence in teaching.

The programme contained a number of theoretical disciplines and many practice classes delivered by specialists working in the biggest Russian and international enterprises, which impressed me very much. Their experience proved very relevant and important for all the students. What did I get from this programme? All in all, it is about reconsidering, reviewing and streamlining existing knowledge and experience as well as gaining new knowledge, meeting wonderful people, and discovering new career opportunities and avenues. For me, an MBA degree is, first and foremost, an indicator of my personal development and after that career growth. I am very thankful to the programme developers and the faculty of MGIMO.

# ALUMNI FEEDBACK



Daria Longley-Sinitsyna,  
an MBA graduate of 2008

I opted for a MGIMO MBA programme for several reasons. The first was the unique specialization at the MGIMO School of Business and International Proficiency, which was what I needed. I considered other MBA programmes, including the American ones, but it was only MGIMO that offered the specialization in “International Oil and Gas Business”. The second reason was that the course load at MGIMO is heavy unlike many Western universities. The point is that in obtaining modern Western MBA diplomas, preference is now given to the concept of supervised self-study. I believe that an MBA student needs direct face-to-face help. It is necessary to give students the motivation for self-improvement upon completion of the course. The MGIMO School of Business and International Proficiency provided these options, which I saw as paramount in a solid programme. During my studies in the MBA programme, I flew from Australia to Moscow to attend the modules there, and never regretted it.





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